

# Life After Salesforce Implementation, Now What ?

Tuesday Sep 11, 2018

2:00 PM EST



# Today's Presenters



**Neeraj Garg**

Chief Operating Officer

Neeraj is a Salesforce evangelist, product strategist and visionary magnate, having decade of excellence across diverse domains with an entrepreneurial drive.



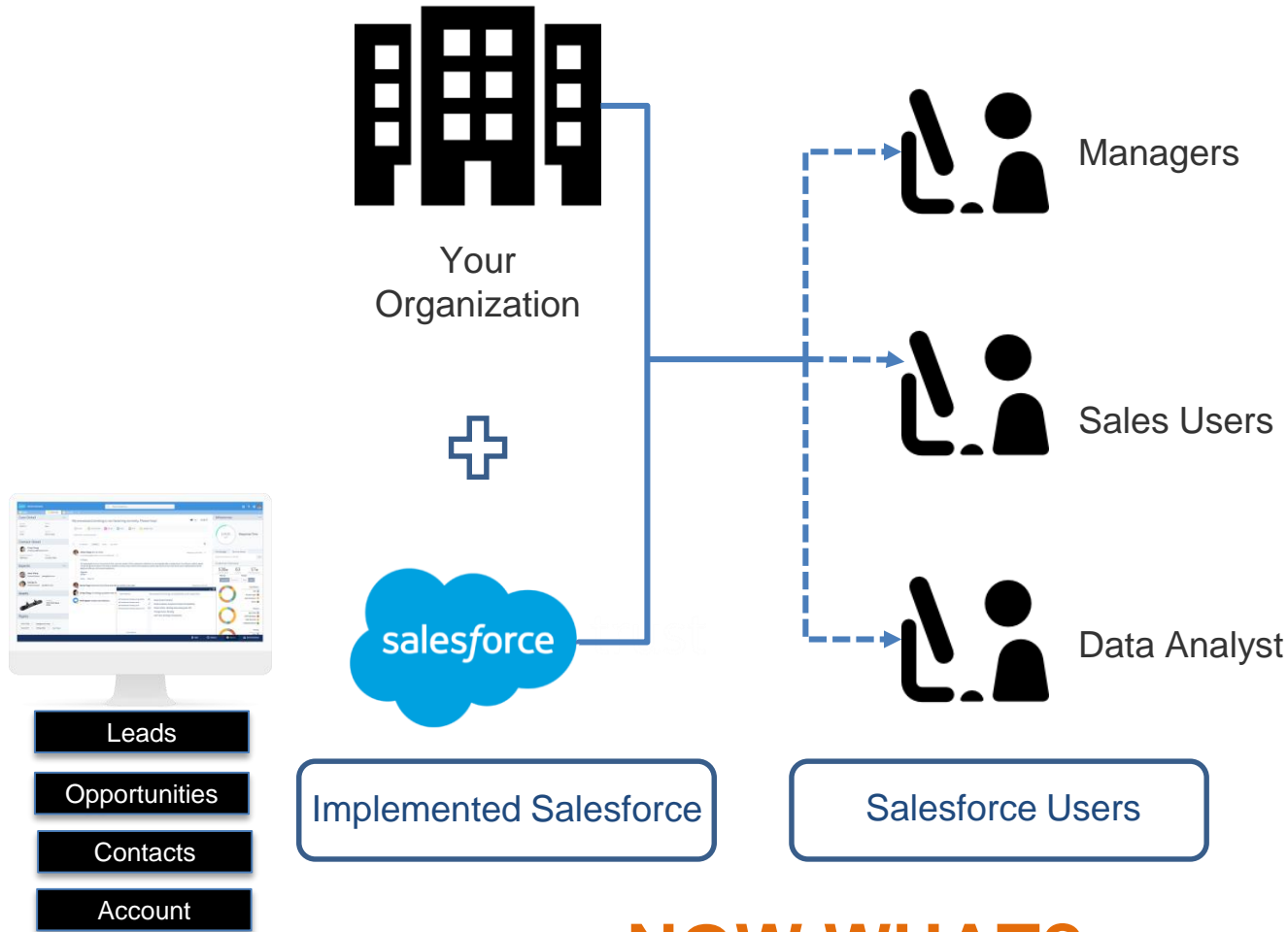
**Regis Ndongo**

Salesforce Consultant

Using technology and strategic partnerships to streamline planning, pass-through cost-savings, drive revenue, and add capacity to teams.

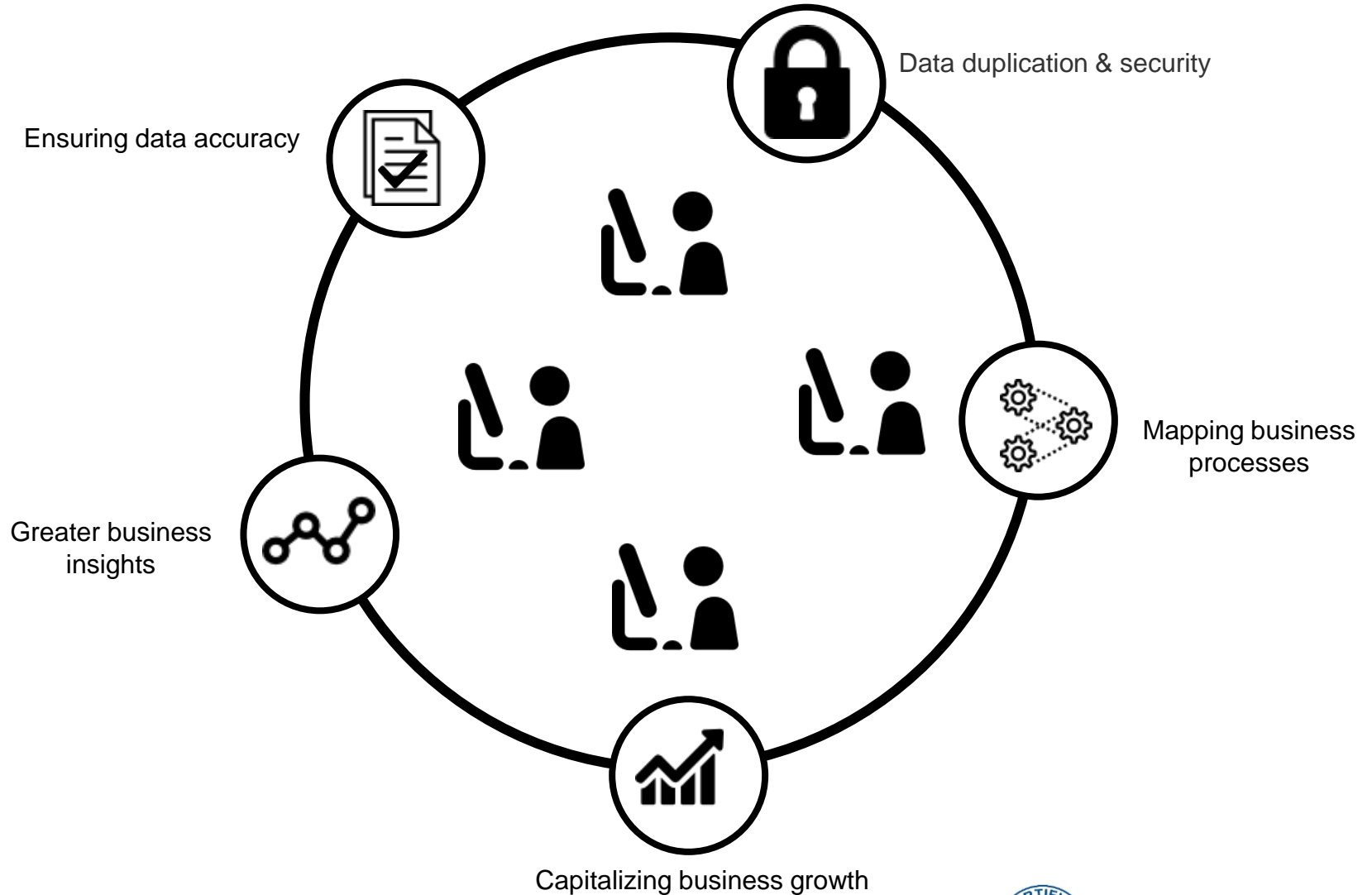


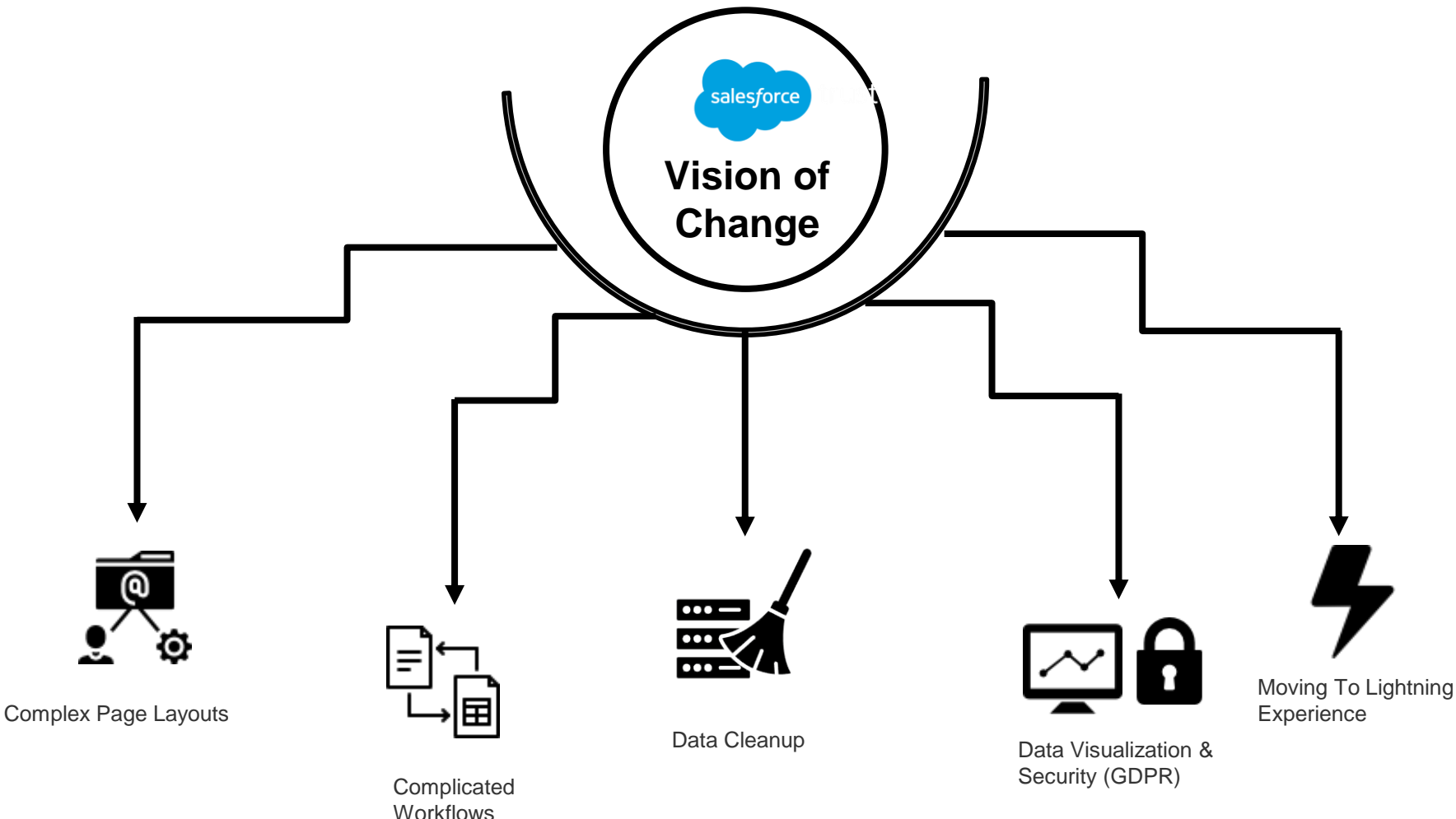
# Salesforce Implemented



## NOW WHAT?

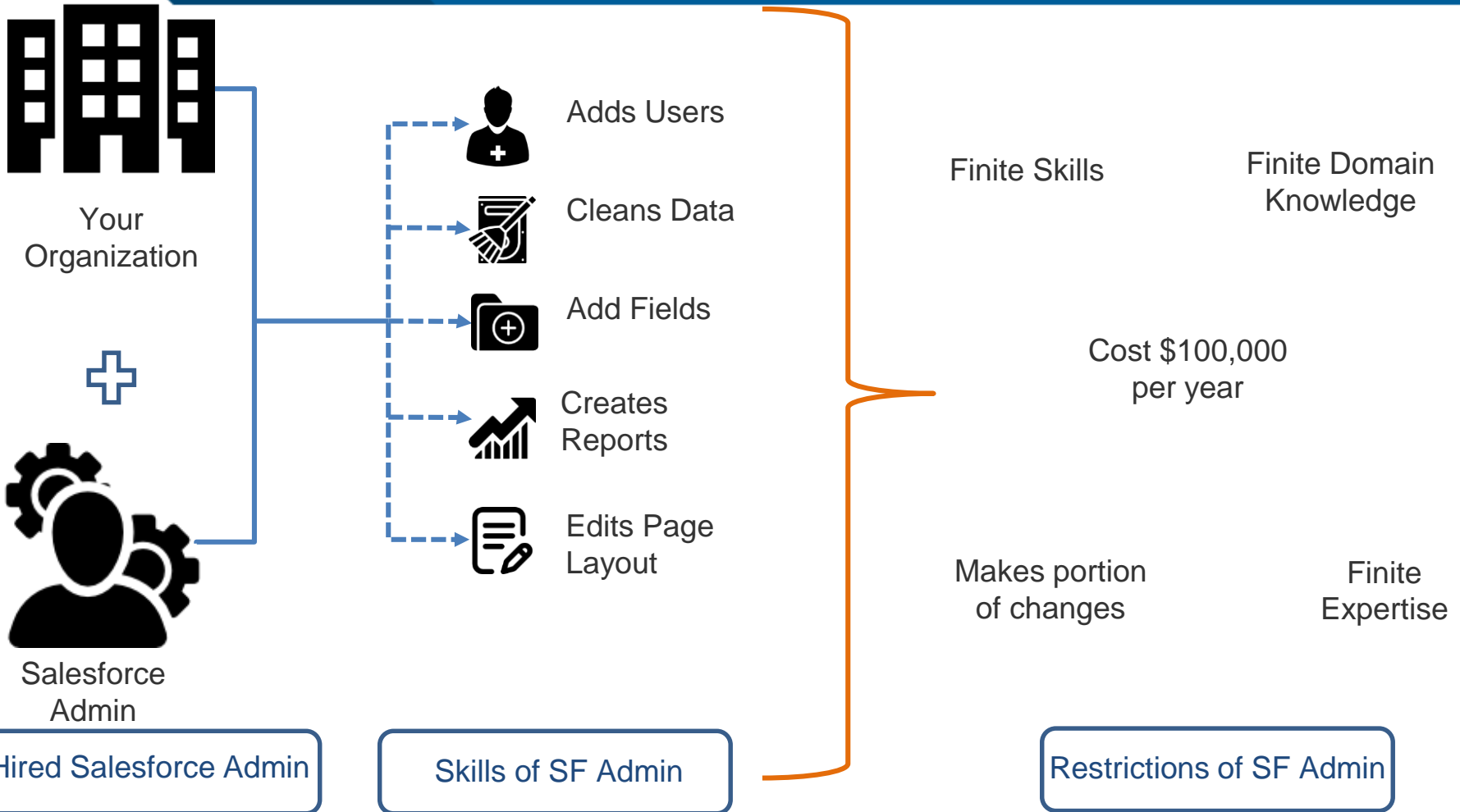
# Changing Business Needs





## NOW WHAT?

# Salesforce Admin



## NOW WHAT?

# Development Partner



Your Organization



Development Partner

Develops

Customizes

Integrates

Creates Reports

Edit Page Layouts

No strategic help

No future roadmap

Not within budget

Indefinite business process

Hired Development Partner

What they do

Restrictions of Development Partner

## NOW WHAT?

# Our Value Proposition

Skill Set	Average Salary (salary.com Averages)	Third Party Consulting Rates
Salesforce Admin	\$ 100,000 per year	\$100-150 per hour
Business Analyst	\$ 110,000 per year	\$100-150 per hour
Solution Architect	\$ 150,000 per year	\$100-250 per hour
Developer	\$ 90,000 per year	\$80-100 per hour
Marketing Automation Expert	\$ 150,000 per year	\$150-180 per hour
Project Manager	\$ 150,000 per year	\$120-150 per hour
Salesforce Training	\$ 80,000 per year	\$120 per hour



Compare with our **\$50+ per hour** blended pricing





## HyTechPro as a Strategic Partner not just a Development Partner



Discovery sessions with team



Helps creating future roadmap



Helps in achieving the roadmap

Increase the exposure of each partner in the marketplace

Helps using resources in most economical and fruitful way

Helps creating better business strategies





**Thank You**  
== For Your Attention ==

**GET IN TOUCH TODAY**

**Schedule a consultation**

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