



Common Salesforce Problems & Solutions



Tuesday Aug 7, 2018

2:00 PM EST



Today's Presenters



Neeraj Garg

Chief Operating Officer

Neeraj is a Salesforce evangelist, product strategist and visionary magnate, having decade of excellence across diverse domains with an entrepreneurial drive.



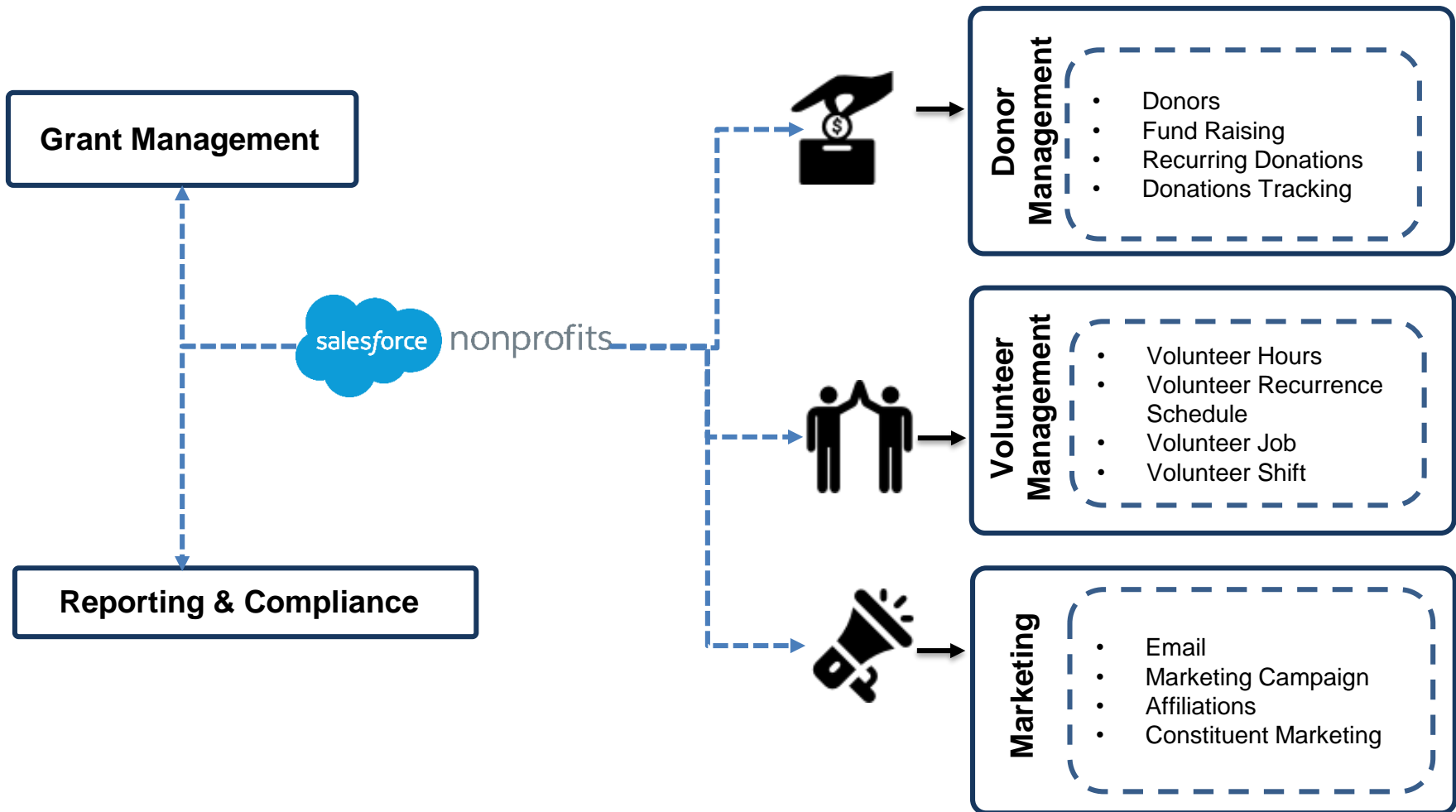
Danielle Socher

Customer Success Executive

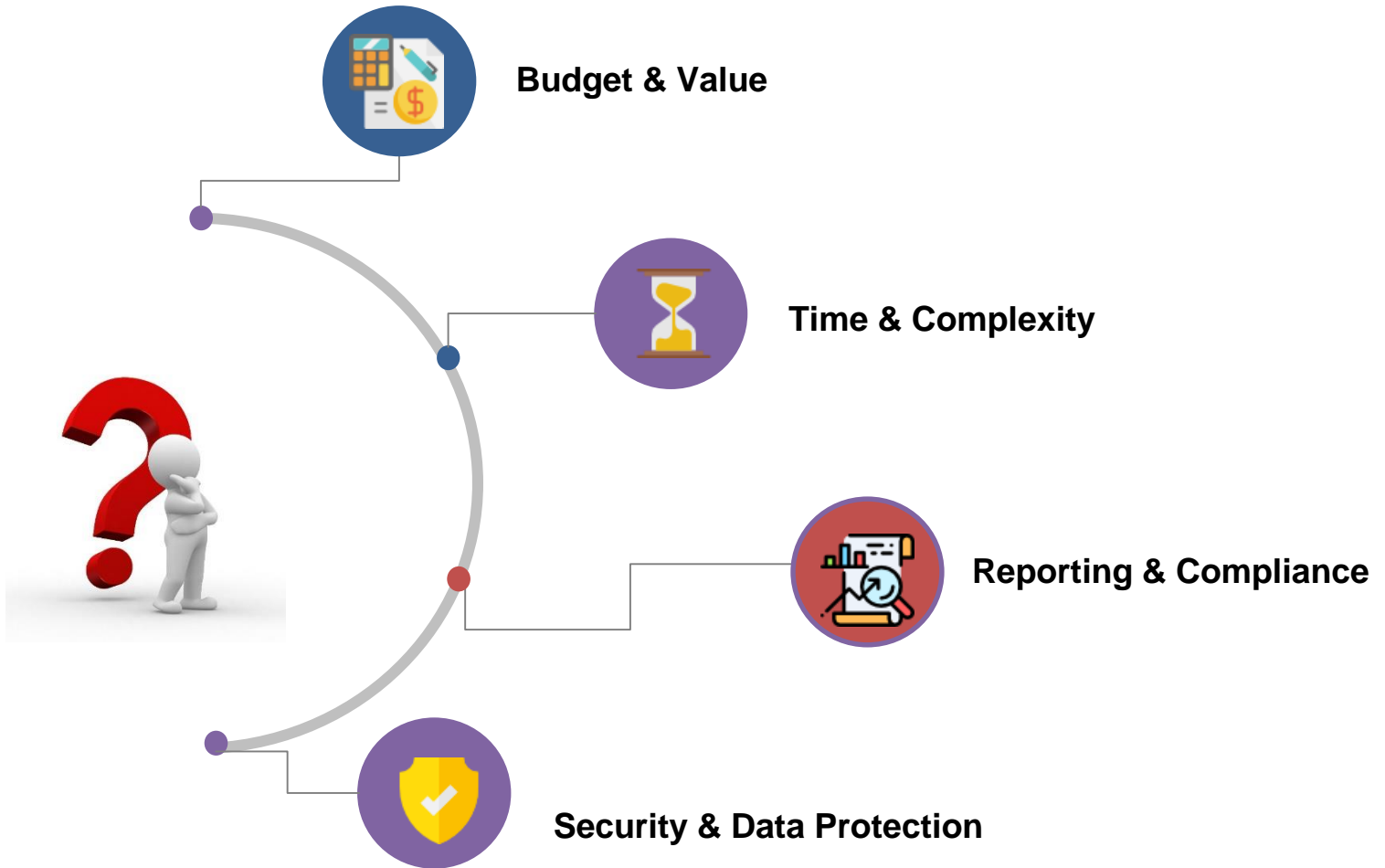
Danielle brings many years of experience in analysis, customer orientation and business awareness to improve customer lifetime value.



Salesforce Landscape For Non-Profits



Common Business Challenges





- Limited domain knowledge
- Problem with integration



- ✓ Business Analysts
- ✓ Salesforce Consultants
- ✓ Customer Success Managers

Single Salesforce Admin



Our Team of Experts



- Costs \$100,000 per year
- Finite skills



- ✓ Salesforce Administrators
- ✓ Certified Salesforce Developers
- ✓ Operation Experts



Time & Complexity



Time



- ✓ Consultation
- ✓ Upgrades

Non-Profits Dilemma



Our Solution



Complexity



- Outlook
- Email
- NetSuite
- Quickbooks

- ✓ Custom apps
- ✓ Third-party integration

Reporting & Compliance



Reporting



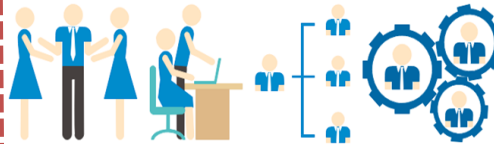
- ✓ Standard Reports and Dashboard
- ✓ Wave Analytics



Non-Profits Dilemma



Our Solution



Compliance



- ✓ Data Compliance
- ✓ Audits



Security & Data Protection



Security



- ✓ Salesforce Shield
- ✓ Data from multiple sources
- ✓ Data Access



Non-Profits Dilemma



Our Solution



Data Protection



- ✓ Data Storage
- ✓ Data Accuracy
- ✓ Data Breach



www.hytechpro.com



Top Salesforce Apps for Non-Profits

FUNDLY
Top salesforce integration for **crowd funding**



mElimu EVENT APP
Top app for **event management, Surveys & Polls**



EVA (EVENTS VIRTUAL ASSISTANT)
Top salesforce app for **event management**



salesforce

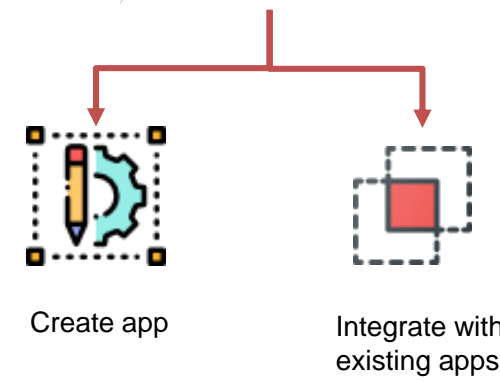
LMS (Learning Management System)
Top salesforce **LMS** app for Non-Profits



FOUNDATION APP
Top salesforce app for charity **auction management**



DONORBOX
Top salesforce app for **Donor Management**



Thank You!

Do you have any questions?

GET IN TOUCH TODAY

Schedule a consultation

Call: 888.683.8281
E-mail: askus@hytechpro.com
www.hytechpro.com

Danielle Socher
Cell: 301.775.6782
E-mail: Danielle@hytechpro.com

